

TEXAS LOCKSMITH'S ADVISOR

May 2005

ADVISOR May 2005

TEXAS LOCKSMITHS ASSOCIATION
2005 BOARD OF DIRECTORS

PRESIDENT

Jim Hetchler
P.O. Box 68
Blanco, TX 78606
1-888-539-7633
Toll Free: 1-877-TLA-INFO
Thekeypro@aol.com

1ST VICE PRESIDENT

John Arnold
3201 Blue Jay
Corinth, TX 76210
972-245-9583
Fax: 972-245-0219
john@keyexpress.com

SECRETARY

Troy Maynard
PO Box 342
Dripping Springs, TX 78620
512-933-0300
Fax: 512-264-3060
advancedlock@yahoo.com

PARLIAMENTARIAN

Richard Sanchez
4622 S. Hampton
Sugarland, TX 77479
281-561-0060
lockbustersinc@houston.rr.com

EDITOR

Steve Sandlin
63A Summer Pl
Huntsville, TX 77340
936-291-6450
Fax 936-435-1324
Tla_newsletter@hotmail.com

WEBMASTER

Glenn Koons
5311 Valburn Circle
Austin, TX 78731
512-346-2326
Fax: 512-346-3871
Webmaster@texaslocksmiths.org

2ND VICE PRESIDENT

Ed Stites
RR 1 Box 49G
Bay City, TX 77414
979-323-9919
ditels@fbtc.net

TREASURER

Jim Ackerman
5571 Diamondback Trail
San Antonio, TX 78222
512-844-9554
Fax: 210-648-9442
jimackerman@sbcglobal.net

SERGEANT-AT-ARMS

Bill Bybee
1705 Spring Branch
Cleburne, TX 76033
817-938-5940
bybeelock@charter.net

BOARD OF TRUSTEES

Pat Titus
P.O. Box 142
Adkins, TX 78101-0142
210-649-2166
Fax: 210-649-2698
btitus@sprintmail.com

President's Message

Dear Members,

Convention 2005 was a BLAST. I have been on the board 8 years now and that was the best convention I can remember..... If you did not make it I am sorry. We had over 200 students and a bunch of vendors.

I talked to almost all the vendors and they were all very excited about the show. They cannot wait for the next. Which brings me to the next subject? Several of us are going to try to put together a 4 State Locksmith Rodeo in October 05. This would take place in Canton, TX., home of First Monday. We are preparing the details now. This would include Oklahoma, Arkansas, Louisiana, and Texas. If we can get this to work the Board is going to call for a membership meeting. There would be 60 days notice in advance as allowed by the by-laws. We could then conduct business and make some by-laws changes that I messed up on at the Convention. We are going to try and move the convention to the fall of each year. If you are interested in helping us with this Rodeo please give me a call.

At the business meeting this year we had over 100 people. We had 80 voting members. I guess the fact that we gave away \$5000.00 to all the TLA Students attending class may have had something to do with it. This was in the form of voucher that could then spend with the vendors on Saturday. But, heck, whatever works.

The guest speaker was Mr. Cliff Grumbles, manager, D.P.S., Private Security Bureau. Also attending was Mr. George Graig, Chairman, D.P.S., Private Security Bureau. Mr. Grumbles spoke about 30 minutes and then was available for questions all day Saturday. I wish to thank him very much for his hard work and dedication.

We took a step toward getting members used to the internet. We had a great many members register for the convention on line. We are exploring that further and are hoping to have all the TLA business conducted on line electronically. This would make the dissemination of information cheaper, faster and more up to date. We will keep you advised. Until then please visit us there at:

www.texaslocksmiths.org.

I hope you are enjoying the spring!!!! I am pleased that it has quit the cold and rain. Now maybe I can get my house built.

My love and best to each and every one of you.

Jim Hetchler
President

Subscribe to TLA's eMailing List to receive this publication [Texas Locksmiths Advisor] by email/download instead of regular mail. Go to www.texaslocksmiths.org/advisor and Subscribe to the eMailing List for User Name / Password to Members Area . Or, send an email to tla_advisor@texaslocksmiths.org with SUBSCRIBE in the Subject line. You must supply your Last Name, First Name, TLA Member # and send from a valid email address. Note: AOL has a bulk email blocking system; Please use an alternate email account/address.

I encourage you to Subscribe to TLA's eMailing List to receive important announcements and the most up-to-date information as it is posted. By subscribing, you will also save the Association printing and mailing costs.

Thanks in advance, TLA Webmaster

TEXAS LEGISLATIVE FUND

The Texas Locksmiths Association monitors legislation, licensing, and regulation to look after the interests of locksmiths in Texas. A portion of the membership dues helps maintain this program, but additional contributions are needed. Those wishing to support this effort with a donation or donate items for auction, please contact a member of the board or call 1-877-TLA-INFO.

UP COMING EVENTS

MAY

8 GHLA MEETS

8 MOTHERS DAY

9 ALNT MEETS

10 GHLA MEETS

12 LASA MEETS

16 GDLA MEETS

30 MEMORIAL DAY

JUNE

9 LASA MEETS

13 ALNT MEETS

14 GHLA MEETS

14 FLAG DAY

19 FATHERS DAY

20 GDLA MEETS

MEMBERSHIP

The following persons have applied for membership in the Texas Locksmiths Association.

Applicants will be listed in the Advisor for a period of 90 days to allow members the opportunity to identify any applicant that may be deemed "not suitable" for membership and allow proper notification of the Membership Chairman, Steve Morse at 512-353-8615 or email aaaakey@grandecom.net, of such applicant.

30 Days

Ricky Raney
Joe Martin
Vicfkie Schachar
Chadwick Thorton
Jack Street
Bill Roth
Gregg Null
Gilbert Cantu
Ricky Brock
Ralph Oestreich
Krisen Andrews
Steven Sharp
Robert Sharp
Dennis Baker
Federico Avila
Kelly Lawless
Martin Lopez III
Sergio Maldonado
Jason Lerma
Michael Soliz
Robert Stilley
Charlotte Wadleigh

60 Days

James Horton, Gilmer, TX
Robert Clark, Rockport, TX
Ernest Parker, Nederland, TX
Wallace Toutant, Killeen, TX
Daniel May, Dallas, TX
Nicholas Fletcher, Hughes Springs, TX
Billy Winfrey, Jr., Kemp, TX
William Kindred, Weatherford, TX
Robert West, Burnet, TX
Michelle Popham, Denton, TX
Jose Garcia, Edinburg, TX
Don Hodges, Corpus Christi, TX
John Cheatham, Buda, TX

90 Days

Michael E. Cornitius, Hitchcock, TX
William Hardin, Grandbury, TX
Dale Shaw, Sachse, TX
Juanita Ramsey, Graham, TX
Rebert Kane, El Paso, TX
Paule Reese, Dallas, TX
Antonio Machuca, El Paso, TX
Terra Kindred, Weatherford, TX

**Barbra Grounds, Hillsboro, TX
Thomas Quirk, Bay City, TX**

PENDING BOARD APPROVAL

William Gallagher, Cedar Park, TX
Jesus Quintero, Jr., Alton, TX
Tryon D. Hunter, Tyler, TX
Ricky Raney, Kerrville, TX
Joe Martin, Beeville, TX
David b. Durocher, Spring, TX

Texas License Verification

If you are curious as to whether an individual or company is licensed through the Department of Public Safety, it is simple to research on the DPS web site. To do so, just follow these steps:

1. Go to the Texas DPS Private Security Board Web Page at
<http://www.tcps.state.tx.us>
2. 2. On the Bottom Left, Select Search Individual or Search Company.
3. 3. Enter Known Information
4. 4. Press Enter, or Select Search

Licensing Rule Reminder

Please remember that one of the DPS rules requires license holders to put their license number on any paid materials advertising their services. This seems to include business cards, flyers, invoices, and most printed material. Many licensees have found that a rubber stamp with their license number can be used to add the required information to existing stocks of materials at fairly low costs.

Also, at this time it is NOT a requirement to have your license number displayed on your service vehicle. Though you may display it, that is not necessary at this time.

You should have received an ID card. It should have a photo attached, per the instructions, and be laminated. It should be on your person at any time you are doing work as a locksmith.

Your license should be displayed at your primary place of business. It is not required to be in your service vehicle.

Convention 2005 Proves to Be a Rousing Success

The convention this year was a lot of fun. There were so many people there. We had quite a few from out of State. I know one student came from Virginia. We had over 200 students and everyone I spoke to was very happy with the classes. We had a lot of folks that liked the Pure Auto sessions. We had the more classes put on this year than I can ever remember. It was great to see some old friends and I sure met a lot of new ones. I even wore a shirt, coat and tie several days. I know, but I just felt like it. Trying to raise the standards a least a little.

The registration process this year was almost effortless. There were no lines and no waiting. By doing a

lot of it on line at our WEB site it really made things much more effective. We are going to try and do this a lot more. We are going to try and post some pictures from the convention on the WEB site. So go take a look in a couple of weeks.

I spoke to all the vendors at the Saturday show and didn't meet one that was disappointed!!!! It was a little slow from about 2-4 but picked up at the end. All those I spoke to are anxious to return next year. We are looking for a place to hold the convention next year. Where do you think it should be? Besides your backyard!

We had as guest speaker, Mr. Cliff Grumbles, D.P.S., Private Security Bureau, Manager. Also present was Mr. George Graig, Chairman, Private Security Bureau. Mr. Grumbles spoke about the law and what they (DPS) are doing to enforce it. At the present they are working more toward getting everyone signed up then they are trying to arrest them. This approach will probably be going on for several months until they get the staff enlarged and we get out of the legislative session. He gave a history of the Bureau so that everyone could understand the difficulties they are experiencing. The biggest problem for them is funding for their efforts. There are only 5 investigators at the present. DPS has assigned about 25 other officers in the agency to assist.

Overall this was really a great time. I sure hope that you all take advantage of the next convention and come on down. Until I see you again.

Jim Hetchler

Association 2004 Balance Sheet

ASSETS

Current Assets

Bank Accounts

Bank One Operating Account 31,140.68

Petty Cash 500.00

Scholarship Funds (Restricted)

Bank One College Fund (2586) 8,372.62

Bank One Educational (1570) 6,826.57

Bank One Educational Fund CD 11,142.04

Citizens Nat'l College Fund CD 51,285.78

Total Scholarship Funds (Restricted) 77,627.01

Texas Legislative (Restricted) 23,382.61

Total Bank Accounts 132,650.30

Accounts Receivable	
Accounts Receivable	0.00
	\$
Total Accounts Receivable	-
Other Current Assets	
Undeposited Funds	3,086.00
	\$
Total Other Current Assets	3,086.00
	\$
Total Current Assets	135,736.30
	\$
TOTAL ASSETS	135,736.30
<hr/>	
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
Opening Bal Equity	117,691.78
Retained Earnings	(15,211.78)
Net Income	33,256.30
	\$
Total Equity	135,736.30
	\$
TOTAL LIABILITIES AND EQUITY	135,736.30
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IMMEDIATE OPENINGS FOR LOCKSMITHS AND SAFE INSTALLER

King Safe & Lock, located in Houston, presently has openings for experienced locksmiths in both counter and mobile service. To be considered trainees must have basic locksmith skills (on the job training or certificate of completion from an accredited Locksmith School).

Safe installer must have a clean driving record and rigging experience for large safe deliveries. Basic safe skills for combination changing, service and repair are required.

Benefit package includes: Medical/Dental insurance, retirement plan, uniforms and product commissions.

All applicants must be eighteen years of age and not have been convicted of any felony crime, or misdemeanor crime involving theft or crimes against property or crimes that violate public trust. The applicants must have or be able to readily obtain a current valid driver's license for the State of Texas.

All applications are handled in confidence and private appointments are available. Please send a resume with a recent photo to KSL, Inc., 8429 Katy Freeway, Houston, Texas 77024. Information may be faxed to (713) 465-0824 or e-mailed to kinglok@kinglok.com ; or applicants may phone (800) 546-4565.

FOR LOCKSMITHS NEEDING INFORMATION ON LICENSING, CONTACT TLA PRESIDENT JIM HETCHLER AT:

TEXASLOCKSMITHS@AOL.COM

Win Free TLA Membership Dues

The TLA Board of Directors, at it's November meeting, approved a plan to award free membership dues quarterly to TLA members. Surely there's a catch! It's really simple, though. The *ADVISOR*, the TLA publication is soliciting member article submissions. In each quarter, the article judged as the best will be awarded a free year's renewal for it's author. The presentation of the first award will take place at the TLA Convention in March. Articles should pertain to the locksmith community. Articles should be submitted (preferably by e-mail) to the Editor at the address shown inside the front cover of the *Advisor*. Should you have any questions about articles, submission, or the award, feel free to contact the Editor. Articles will be judged by the TLA Board of Directors to award the membership renewal.

Scholarship Fund

TLA awards scholarships to sons and daughters of regular and life members who are entering or already have attended college.

Applicants need to submit a completed application to the Secretary postmarked between April and May 31. Renewals of scholarships must be postmarked between June 15 and July 15.

For more information and to obtain an application, contact the Secretary.

GHLA Announces 2005 Classes

AUTOMOTIVE LOCKSMITHING

May 20 & 21, 2005

Instructor: Jim Hetchler

Cost: \$60.00 GHLA/TLA Member
\$75.00 Non Member

BASIC LOCKSMITHING 101

June 11, 2005

Instructor: C.D. Lipscomb, CML, CPS

Cost: \$75.00 GHLA/TLA Member
\$100.00 Non Member

IMPRESSIONING TECHNIQUES

August 13, 2005

Instructor: C.D. Lipscomb, CML, CPS

Cost: \$100.00 GHLA/TLA Member
\$125.00 Non Member

PICKING TECHNIQUES

August 14, 2005

Instructor: C.D. Lipscomb, CML, CPS

Cost: \$100.00 GHLA/TLA Member (may take \$25.00 off if also taking Impressioning)
\$125.00 Non Member

LARGE FORMAT INTERCHANGEABLE CORES

September 10, 2005

Instructor: Harry Sher, CML, CPS

Cost: \$150.00 GHLA/TLA Member
\$175.00 Non Member

DEFENSE AGAINST METHODS OF ENTRY

September 11, 2005

Instructor: Harry Sher, CML, CPS

Cost: \$150.00 GHLA/TLA Member
\$175.00 Non Member

**All classes offer required CEC Hours and will be held in the H.L. Flake Company classroom located at 5005 Gulf Freeway in Houston, Texas

For further information contact: Annette Johnson @ 281-354-1422 or safenseqr@aol.com OR Judy Clifford @ 979-297-2413 or anchor@houston.rr.com

TLA Board Meeting Set for May 7

The Board of Directors of the TLA will have its quarterly called meeting May 7 in Austin. The meeting will take place beginning at 9 AM at the Omni Southpark Hotel, 4140 Governors Row. The hotel is in the I-35/Ben White area. Should you need information from the hotel, they may be reached at 512-448-2222. All members are invited to the board meeting. Feel free to contact any board member if you need information about the meeting.

The meeting will probably last past lunch, and the board generally does break around noon.

SUBMISSIONS TO TEXAS LOCKSMITHS ADVISOR

**Send your Comments, Questions, Suggestions, Articles, Letters,
Tips & Tricks, News & Class/Event Information to the Editor by:**

Email to: TLA_Newsletter@hotmail.com Regular Mail to:

Steve Sandlin

63A Summer Pl.

Huntsville, TX 77340

Submissions for inclusion in this publication must be received by the 10th of the month prior to the publication date. E.g., Submissions for the June issue must be received by May 10.

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COMMITTEES

Comments, queries, or material for inclusion in this publication should be sent to the attention of the Editor at the address shown above. Changes of address should be sent to the Secretary. Submissions must be received by the 10th of the month prior to the publication date. Other associations wishing to use material from the ADVISOR are requested to give appropriate credit to TLA. Articles published in the Texas Locksmiths Advisor do not necessarily represent the views of the Texas Locksmiths Association or the TLA Board of Directors as a whole. Some articles reflect the views and/or opinions of the individual writer only.

EDUCATION IS THE KEY TO SUCCESS

BASIC LOCKSMITHING CLASS

INSTRUCTOR: C.D. LIPSCOMB

MAY 14TH, 15TH, & 16TH FROM 8:00A.M. TO 5:00P.M.

943 W. 7TH AVE. CORSICANA, TX.

TLA MEMBER: \$395.00 NON TLA MEMBER: \$445.00

TO REGISTER CONTACT: ED STITES AT 979-323-9919 or Email ditels@fbtc.net

OTHER UPCOMING TLA CLASSES:

INTERMEDIATE LOCKSMITHING

HOUSTON (JUNE-DATE TO BE ANNOUNCED)

LIFE SAFETY & ADA

DALLAS (DATE TO BE ANNOUNCED)

ALARMS AND CCTV

HOUSTON (DATE TO BE ANNOUNCED)

AUTOMOTIVE WITH JIM HETCHLER

HARLINGEN (JUNE DATE TO BE ANNOUNCED)

MEMBER RECRUITMENT INCENTIVE PROGRAM

In an effort to increase membership in The Texas Locksmiths Association the Board of Directors has voted to install a new member recruitment program that will benefit CURRENT members.

We believe our best ambassadors are our current members. This Incentive Program will give you special benefits for bringing colleagues and employees into the association in order to reach important membership milestones. It's our way of saying "Thank You" for being an active member.

As our membership expands, so too will the service to members, creating even more reasons to join. Your participation and support will ensure that your association will become a increasingly valuable resource for all Texas Locksmiths.

Effective immediately and dating back to August 2, 2003, any TLA member in good standing that first line sponsors a new member application shall be entitled to the following amenities:

1. First line sponsor on 2 –3 new member applications shall receive one (1) free convention registration.
2. First line sponsor on 4 – 6 new member applications shall receive one (1) free convention registration and one (1) free convention "party" ticket.
3. First line sponsor on 7 – 10 new member applications shall receive one (1) free convention registration, one (1) free convention "party" ticket, and one (1) free sleeping room night during annual convention.
4. First line sponsor on 11 – 14 new member applications shall receive one (1) free convention registration, one (1) free convention "party" ticket, one (1) free sleeping room night during annual convention, and a plaque.
5. First line sponsor on 15 or more new member applications shall receive one (1) free convention registration, one (1) free convention "party" ticket, one (1) free sleeping room night during annual convention, a plaque, and one (1) free class during annual convention.

This program is open to ALL TLA members in good standing with the exception of those members serving on the board. Member MUST be current with his/her membership dues during the year in

which program is in effect. Program shall run from January 1st – January 1st of each year with the exception of the first year program is in effect (2003), which shall run from August 2nd to January 1st. This program shall remain in effect until such time the Board of Trustees votes to cancel the entire program.

As you can see, anyone first line sponsoring a new member application will benefit greatly. Get out there and find locksmiths who are not current members and SIGN THEM UP NOW !

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