

TEXAS LOCKSMITH'S ADVISOR

March 2005

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Comments, queries, or material for inclusion in this publication should be sent to the attention of the Editor at the address shown above. Changes of address should be sent to the Secretary. Submissions must be received by the 10th of the month prior to the publication date. Other associations wishing to use material from the ADVISOR are requested to give appropriate credit to TLA. Articles published in the Texas Locksmiths Advisor do not necessarily represent the views of the Texas Locksmiths Association or the TLA Board of Directors as a whole. Some articles reflect the views and/or opinions of the individual writer only.

President's Message

Dear Members,

Well we should be near or in the middle of the Convention when this hits your front door. It appears that the February advisor and the Convention booklets were late in some cases due to a mailing mess. I know I never received my advisor and I was so looking forward to reading the President's Message..... Not, boring stuff.

I am receiving reports almost weekly of unlicensed activity. You can call me or email me for a complaint form. I have heard of several large shops that haven't licensed yet. If we don't report that then all this was for nothing. I can assure you the D.P.S.; Private Security Bureau is waiting in the wings. They are anxious to make some examples. Also remember that a person cannot work until they receive their company license and pocket card. Just having filed your application does not give you the right to work as a locksmith. You must have received the license to begin. You can also download a complaint form from this site: www.tcps.state.tx.us. Once there go to all forms and look for the complaint form. Complete this form and mail it to me at: Box 68, Blanco, TX. 78606. Once validated as legitimate the complaint will be sent onto the State Police for action.

There are many rumblings at this 79th Legislature about the law and some new ones coming down the pipe. We have a representative up there and we need your support to keep him there. Without his voice representing us we will be in serious trouble.

Unity must come before professional recognition. Whether you like or dislike TLA has nothing to do with this. We must have a strong State organization in order to receive notice from everyone. I really get excited when I hear someone complain or criticize TLA and they are not a member. It goes in one ear and out the other. Members complaining or criticizing get my attention. The only way to change something you don't like is to get involved with it. I am asking so little of you!!! Just promote TLA to those that don't belong. The costs per year are so little, but the benefit to your profession can be so great.....

Once again I will say, UNITY MUST COME BEFORE PROFESSIONAL RECOGNITION!!!!!! Individuals, companies and local organization going their own way are detrimental to the profession. Please consider that and if you have a different way to attain that recognition from the State and public without unity let me know.

Jim Hetchler

Subscribe to TLA's eMailing List to receive this publication [Texas Locksmiths Advisor] by email/download instead of regular mail. Go to www.texaslocksmiths.org/advisor and Subscribe to the eMailing List for User Name / Password to Members Area . Or, send an email to tla_advisor@texaslocksmiths.org with SUBSCRIBE in the Subject line. You must supply your Last Name, First Name, TLA Member # and send from a valid email address. Note: AOL has a bulk email blocking system; Please use an alternate email account/address.

I encourage you to Subscribe to TLA's eMailing List to receive important announcements and the most up-to-date information as it is posted. By subscribing, you will also save the Association printing and mailing costs.

Thanks in advance, TLA Webmaster

TEXAS LEGISLATIVE FUND

The Texas Locksmiths Association monitors legislation, licensing, and regulation to look after the interests of locksmiths in Texas. A portion of the membership dues helps maintain this program, but additional contributions are needed. Those wishing to support this effort with a donation or donate items for auction, please contact a member of the board or call 1-877-TLA-INFO.

UP COMING EVENTS

MARCH		APRIL	
8	GHILA MEETS	11	ALNT MEETS
10	LASA MEETS	12	GHILA MEETS
14	ALNT MEETS	14	LASA MEETS
15-18	TLA CONVENTION	15	TAX RETURNS DUE
21	GDLA MEETS	18	GDLA MEETS

TLA CONVENTION
MARCH 15-19

MEMBERSHIP

The following persons have applied for membership in the Texas Locksmiths Association.

Applicants will be listed in the Advisor for a period of 90 days to allow members the opportunity to identify any applicant that may be deemed "not suitable" for membership and allow proper notification of the Membership Chairman, Butch Titus at 210-649-2166 or email btitus@sprintmail.com, of such applicant.

30 Days

Michael E. Cornitius, Hitchcock, TX
William Hardin, Grandbury, TX
Dale Shaw, Sachse, TX
Juanita Ramsey, Graham, TX
Rebert Kane, El Paso, TX
Paule Reese, Dallas, TX
Antonio Machuca, El Paso, TX
Terra Kindred, Weatherford, TX
Barbra Grounds, Hillsboro, TX
Thomas Quirk, Bay City, TX

60 Days

William Gallagher, Cedar Park, TX
Jesus Quintero, Jr., Alton, TX
Tryon D. Hunter, Tyler, TX
Ricky Raney, Kerrville, TX
Joe Martin, Beeville, TX
David R. Durocher, Spring, TX

90 Days

Miguel Nieves, Arlington, TX
Jack E Street, Fort Worth, TX
Vickie Schachar, Sherman, TX

PENDING BOARD APPROVAL

Robert Kane, El Paso, TX
Paula R. Reese, Dallas, TX
Antonio Machuca, El Paso, TX

NEW ASSOCIATE MEMBER

Universal Power Group

CONVENTION GENERAL INFORMATION

PRE-REGISTERED: Anyone registering prior to March 1, 2005 will be considered PRE-REGISTERED and receive special rates. Registration should be mailed to the secretary using the registration form.

CLASSES: All students must be registered for the convention and pay necessary fees in order to take classes, attend exhibits, etc. All classes begin promptly at 8:00 AM. You **MUST** be in class **NO LATER** than 8:15 AM.

LUNCH is included in the cost of all 8 hour classes on Wednesday, Thursday, and Friday.

PAGERS AND TELEPHONES: We request that you turn off your communications devices, or place them in the silent vibrate mode during class hours, including night seminars and clinics. They tend to disrupt both instructors and fellow students. **THIS IS A MUST! PLEASE BE CONSIDERATE OF OTHERS!**

PLEASE register early to be assured of your choice of classes and prevent cancellation due to low student ratio. **NO TELEPHONE REGISTRATION WILL BE ACCEPTED!** If you are a TLA Member....**YOU MUST REGISTER AS ONE!**

PHOTO ID BADGES will be made between the hours of 1:00PM and 3:00 PM. Saturday in the Registration area.

CHECKS should be made payable to TLA. We also accept MasterCard, Visa, and Discover credit cards. There will be a \$25.00 service charge on checks returned for any reason.

SATURDAY EXHIBITS will be in the Corpus Christi Ballroom. Ribbon Cutting is at 8:45 AM and exhibits will be open from 9:00 AM until 4:00 PM.

CLASS FEES FOR 2005 are listed in your convention brochure. Be sure to register before March 1, 2005 for pre-registration prices.

PLEASE NOTE: This year there are three prices for each class, depending on whether or not you are a member of TLA, a member of another association (ALOA, GHLA, LASA, etc.) or if you are not a member of another locksmith association. Please read carefully or your paperwork will be returned. This will cause unnecessary delay and may result in a late fee added to the class fee.

Texas License Verification

If you are curious as to whether an individual or company is licensed through the Department of Public Safety, it is simple to research on the DPS web site. To do so, just follow these steps:

1. Go to the Texas DPS Private Security Board Web Page at <http://www.tcps.state.tx.us>
 2. 2. On the Bottom Left, Select Search Individual or Search Company.
 3. 3. Enter Known Information
 4. 4. Press Enter, or Select Search
-

Licensing Rule Reminder

Please remember that one of the DPS rules requires license holders to put their license number on any paid materials advertising their services. This seems to include business cards, flyers, invoices, and most printed material. Many licensees have found that a rubber stamp with their license number can be used to add the required information to existing stocks of materials at fairly low costs.

Also, at this time it is NOT a requirement to have your license number displayed on your service vehicle. Though you may display it, that is not necessary at this time.

You should have received an ID card. It should have a photo attached, per the instructions, and be laminated. It should be on your person at any time you are doing work as a locksmith.

Your license should be displayed at your primary place of business. It is not required to be in your service vehicle.

<p>NEW CONVENTION DATE MARCH 15-19</p>
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TEXAS LOCKSMITHS ASSOCIATION

41st Annual Convention And Trade Show

**Omni Hotel Corpus Christi
900 Shoreline**

March 15-19, 2005

**Featuring Classes, Seminars,
And Exhibits**

Convention registration packets will be mailed out to Texas Locksmiths Association members in the next few months. It's not too early, though, to mark your calendar and make plans to attend. Included in the registration packet will be information on the hotel, and other items of interest to spouses during the convention. As usual, the trade show will feature a large number of vendors showing their products and many will be featuring special incentives available only during the convention. The TLA web site will also contain up-to-date information on the convention.

See you in Corpus!

IMPORTANT TLA CONVENTION DATE CHANGE INFORMATION

Due to the original date of the 2005 TLA Convention falling on Easter weekend, the date for the convention has been changed to March 15-19, which is the previous weekend to the original date. The Omni Hotel is offering great rates to our members, and information will be in the forthcoming TLA Convention packets being sent to all members.

NEW CONVENTION DATE

MARCH 15-19

IMMEDIATE OPENINGS FOR LOCKSMITHS AND SAFE INSTALLER

King Safe & Lock, located in Houston, presently has openings for experienced locksmiths in both counter and mobile service. To be considered trainees must have basic locksmith skills (on the job training or certificate of completion from an accredited Locksmith School).

Safe installer must have a clean driving record and rigging experience for large safe deliveries. Basic safe skills for combination changing, service and repair are required.

Benefit package includes: Medical/Dental insurance, retirement plan, uniforms and product commissions.

All applicants must be eighteen years of age and not have been convicted of any felony crime, or misdemeanor crime involving theft or crimes against property or crimes that violate public trust. The applicants must have or be able to readily obtain a current valid driver's license for the State of Texas.

All applications are handled in confidence and private appointments are available. Please send a resume with a recent photo to KSL, Inc., 8429 Katy Freeway, Houston, Texas 77024. Information may be faxed to (713) 465-0824 or e-mailed to kinglok@kinglok.com ; or applicants may phone (800) 546-4565.

FOR LOCKSMITHS NEEDING INFORMATION ON LICENSING, CONTACT TLA PRESIDENT JIM HETCHLER AT:

TEXASLOCKSMITHS@AOL.COM

Visit TLA's Website at www.texaslocksmiths.org

A SALUTE TO OUR ASSOCIATE MEMBERS

ACCESS CONTROL RESOURCES
ALLSTATE INSURANCE
AMERICAN SECURITY PRODUCTS
CLARK AND SHUCK ASSOCIATES
CLARK SECURITY PRODUCTS
COTHRON'S SCHOOL OF PROFESSIONAL LOCKSMITHING
DUGMORE AND DUNCAN
EL PASO KEY FITTING CO.
FAIRWAY SUPPLY, INC.
H.L. FLAKE CO.
H&L SIMON CO.
HANS JOHNSEN CO.
HOWARD SALES CO.
IDN-ACME, INC.
J 7 J DISTRIBUTORS
LA GARD, INC.
M.A.G. ENGINEERING AND MANUFACTURING
McDONALD DASH
MST INTERNATIONAL
RA-LOCK CO.
SARGENT MFG.
SECURITECH GROUP
SECURITY GENERAL INTERNATIONAL
SECURITY HARDWARE MARKETING CO.
U.S. LOCK CORPORATION

2005 EXHIBITORS

A-1 Manufacturing	Adams Rite
Adrian Steel	Alarm Lock
Arfe	ASSA
AVCO Key Supply	Bianchi
Camden Manufacturing	Clark Security
Detex	Don Jo Manufacturing
El Dorado Insurance	Farm & Home Insurance
General Lock	Hans Johnsen Co.
H.L. Flake Co.	HPC
HRH Insurance	IDN Acme
ILCO	IR Security and Safety
Jet Manufacturing	Kaba-Mas
Lockmasters	LSDA
Mag Security	Medeco
Mul-T-Lock	R-2 Hinge
Scorpion	Security Gen Int'l
Sunco Security	Timemaster
US Lock	Uscan

2005 CONVENTION SCHEDULE

TUESDAY, MARCH 15, 2005

3:00 PM	BOARD MEETS w/HOTEL
4:30 PM	BOARD MEETING
7:30PM—9:30PM	PACKET PICKUP ONLY

THIRD FLOOR NEAR ESCALATORS
(PRE-REGISTERED ONLY)

WEDNESDAY, MARCH 16, 2005

7:30 AM	REGISTRATION
8:00 AM – 5:00 PM	CLASSES
12:00 NOON	CLASS LUNCH
6:30 PM—10:00 PM	CLINICS/SEMINARS

THURSDAY MARCH 17, 2005

7:30 AM	REGISTRATION
8:00 AM—5:00 PM	CLASSES
12:00 NOON	CLASS LUNCH
6:30 PM—10:00 PM	CLINICS/SEMINARS

FRIDAY, MARCH 18, 2005

7:30 AM	REGISTRATION
8:00 AM—5:00 PM	CLASSES
10:00 AM—FINISH	NOMINATING COMMITTEE
12:00 NOON	CLASS LUNCH
2:00 PM—6:00 PM	EXHIBITOR SET-UP
7:30 PM	MEETING AND ELECTIONS

SATURDAY, MARCH 19, 2005

8:00 AM—END	PRP TESTING BY ALOA
8:00 AM—4:00 PM	REGISTRATION
8:00 AM—8:30 AM	EXHIBITOR MEETING
8:45 AM—9:00 AM	RIBBON CUTTING
9:00 AM—4:00 PM	EXHIBITS OPEN
1:00 PM—3:00 PM	ID BADGES MADE
6:30 PM—7:30 PM	PRE-PARTY HAPPY HOUR
7:30 PM—MIDNIGHT	“CASINO NIGHT” TICKET A
	MUST *CASH BAR, DINNER

SUNDAY, MARCH 20, 2005

9:00 AM—11:00 AM	OFFICER CHANGEOVER MEETING, PARTNERSHIP BOARD RM., 3RD FLOOR
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MEETINGS AND GATHERINGS

FREE CLINICS

There will be free clinics on Wednesday and Thursday nights beginning at 6:30 PM. Check your on-site program for subjects and locations. There will be information on Automotive Tricks and Tips, Car Opening Updates, Service Call Management and Collecting Your Money, Alarm Lock, and HPC.

There is no need to register for the free clinics/seminars. Bring note taking materials with you. You **MUST** wear your badge. It is your entrance ticket into the clinics and seminars.

NOMINATING COMMITTEE MEETING:
FRIDAY, MARCH 18, 2005 10:00 AM—FINISH

The nominating committee will be meeting in order to recruit and present a new slate of Officers for the next year. Any member desiring to run for a position on the board, or who would like to nominate someone for a position should contact P:at Titus, Nominating Committee Chair.

TLA “CASINO NIGHT” \$30.00 Per Person
SATURDAY, MARCH 19, 2005
SOCIAL HOUR: 6:30 PM PARTY: 7:30 PM

This annual bash will be held in the traditional manner. The only thing you need to bring is your ticket (\$30.00) and your desire to have a GOOD TIME. There will be lots of great food, casino games, prizes, fun, and more. TLA will even give you a little cash to begin the night, and you can purchase additional playing money throughout the night as needed! At the end of the night, there will be a drawing during which one lucky person will win a SUPER GRAND PRIZE!

Board Recommends Changes to Bylaws To Be Convention Vote Item

Proposed Amendment 1. Page 10 ARTICLE IX, Section 2 – Omit the word “College” in A and add the word Educational in front of the word Scholarship in A., B, and C

Proposed Amendment 2. Page 12 of Subsection H (1)f, (2)f, and (3)b – Where Grade Point Average is defined as 3.0, change to read 2.75

Proposed Amendment 3. Page 12 of Subsection H (2) – add (g) as follows: A grade point average of 2.5 shall be given consideration based upon applicants monetary need.

Proposed Amendment 4. Page 11 of Subsection H – Add Subsection I to read as follows:

- (1) In the event less than 4 students apply and/or qualify for Educational Scholarship funds in any given year:
 - a. Any regular member in good standing for a period of 2+ years shall qualify for application of Educational Scholarship funds, the number of awards given in any one year shall be determined by the BOD of TLA
 - b. Educational Scholarship funds shall not exceed the amount of \$500.00 per approved application and be restricted to use during any scheduled annual convention of the Texas Locksmiths Association (TLA), any scheduled “Road Show” of the Texas Locksmiths Association (TLA) or annual convention of The Associated Locksmiths of America (ALOA) or for accredited locksmith training upon BOD approval.
 - c. Applications shall be submitted to the TLA Secretary postmarked between April 1 and May 31.
 - d. Selection of award shall be made by the TLA Board and applicant notified immediately upon approval
 - e. Payment of Educational scholarship award shall be made directly to the association of choice in selected applicant’s name.

Proposed Amendment 5. Page 11 of Subsection H – Add Subsection J to read as follows:

- J. All Educational Scholarships must be used within 2 years after being awarded.

Proposed Amendment 6. Page 8, Section 1 B. – change to read as follows:

- B. The annual convention shall be held in Texas in the following order of preference: first choice October, second choice being September, and third choice being November

Win Free TLA Membership Dues

The TLA Board of Directors, at its November meeting, approved a plan to award free membership dues quarterly to TLA members. Surely there's a catch! It's really simple, though. The *ADVISOR*, the TLA publication is soliciting member article submissions. In each quarter, the article judged as the best will be awarded a free year's renewal for its author. The presentation of the first award will take place at the TLA Convention in March. Articles should pertain to the locksmith community. Articles should be submitted (preferably by e-mail) to the Editor at the address shown inside the front cover of the *Advisor*. Should you have any questions about articles, submission, or the award, feel free to contact the Editor. Articles will be judged by the TLA Board of Directors to award the membership renewal.

TLA Announces Free Classes At March Convention

TLA is again offering several **FREE** classes to those registered for day classes at the annual convention in Corpus Christi. The evening classes include:

Automotive Tips and Tricks (*Jim Hetchler*)
Car Opening Update Class (*Steve Young*)
Service Call Management and Collecting Money
Alarm Lock Software
HPC Software

These classes are a bonus that you may take free when registered for other TLA classes. The registration book should arrive soon, if you've not already received it. Look for a complete list of all the classes coming up. It's a full two days of education, taught by noted instructors such as C. D. Lipscomb, Randy Mize, Jim Hetchler, Ken Foo, Jeff "Tiny" Trapanier, Jeff Cooper, and Steve Young.

<p>This space for Universal Power Group</p>	

SUBMISSIONS TO TEXAS LOCKSMITHS ADVISOR

**Send your Comments, Questions, Suggestions, Articles, Letters,
Tips & Tricks, News & Class/Event Information to the Editor by:
Email to: TLA_Newsletter@hotmail.com Regular Mail to:**

**Steve Sandlin
63A Summer Pl.
Huntsville, TX 77340**

Submissions for inclusion in this publication must be received by the 10th of the month prior to the publication date. E.g., Submissions for the April issue must be received by March 10.



**TLA IS AN AFFILIATE MEMBER OF ALOA
www.aloa.org**

CHANGE OF ADDRESS

**Complete and Mail to Secretary
Or email information to btitus@sprintmail.com**

OLD:

Name _____

Address _____

City, State, Zip _____

NEW:

Name _____

Address _____

City, State, Zip _____

Phone (home) _____ **(work)** _____

Email _____ **Effective Date** _____

_____ FOLD HERE _____

**PLACE
STAMP
HERE**

RETURN TO TLA SECRETARY:

**BUTCH TITUS, TLA SECRETARY
P.O. BOX 142
ADKINS, TX 78101-0142**