

TEXAS LOCKSMITH'S ADVISOR

September 2005

TEXAS LOCKSMITHS ASSOCIATION
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President's Message

Dear Members,

Well after a wet and cool spring I am ready for a wet and cool summer. Two months without rain here in Blanco, but I am getting some as I type this. Enough that my wife looks out the window and exclaims, "Look it is pouring!" It was a very light shower indeed, but after two months it sure looks like it was pouring.

ALOA was a very busy time for me. Although I felt the show was kind of slow this year. I was in a lot of meetings all week and did not get to the show as much as I would have liked to. I met a lot of new and old friends which I really enjoy. We met some great contacts that out to be a big help to us locksmiths here in Texas. There were some new and interesting pieces of hardware that was introduced at the show. I will be looking forward to seeing how they work out. I attended the ALOA board meeting so that I could personally thank them for the large donation they made to our Legislative Fund. The new President, Bob Mock, is a very nice guy. His concerns about ALOA and the members is truly heart felt. I know we can expect him to bring about changes to ALOA. The ALOA board has publicly dropped their pursuit of Legislation for the regulation of OEM's. I think that was a step forward to bringing about some resolution to the National Automotive Service Task Force (NASTF) Security Committee concerns. This is another affair I attended and will be writing a separate article about. I believe next year ALOA will be a much better show because it always is in Las Vegas. On a closing note the ALOA convention will be held in Dallas, Texas in 2008. Now that will be a huge affair.

As we are finding out the eight hours of CEU's required by the State every two years must include one hour of Ethics. I have taken steps to gather a dozen or so volunteers throughout the State that will take the class. They will then become instructors certified by the DPS, Private Security Bureau to teach this class in all areas of Texas. So everyone will have an opportunity in those two years to get one hour of ethics to meet the State qualifications. If you are interested in being one of those volunteers please call me. The class will be instructed by Sara Probasco some time in the end of October or the beginning of November.

We (TLA Board) have not received any requests from anyone to have any Road show Classes. If your local Association would like to have a class please give us a call. We are having a TLA Board meeting on August 20th, 2005 north of Fort Worth at the Doral Hotel. This will most likely be the location of the next TLA Convention in February 2006. We are then looking at going back to Austin in 2007. If you have some ideas or suggestions regarding this please let me know. My term will end at the next convention so I am doing my best to move it along!!!

Jim Hetchler,
President

Subscribe to TLA's eMailing List to receive this publication [Texas Locksmiths Advisor] by email/download instead of regular mail. Go to www.texaslocksmiths.org/advisor and Subscribe to the eMailing List for User Name / Password to Members Area . Or, send an email to tla_advisor@texaslocksmiths.org with SUBSCRIBE in the Subject line. You must supply your Last Name, First Name, TLA Member # and send from a valid email address. Note: AOL has a bulk email blocking system; Please use an alternate email account/address.

I encourage you to Subscribe to TLA's eMailing List to receive important announcements and the most up-to-date information as it is posted. By subscribing, you will also save the Association printing and mailing costs.

TEXAS LEGISLATIVE FUND

The Texas Locksmiths Association monitors legislation, licensing, and regulation to look after the interests of locksmiths in Texas. A portion of the membership dues helps maintain this program, but additional contributions are needed. Those wishing to support

UP COMING EVENTS

- | SEPTEMBER | OCTOBER |
|--------------------|----------------|
| 5 LABOR DAY | 4 LASA MEETS |
| 8 LASA MEETS | 10 ALNT MEETS |
| 12 ALNT MEETS | 11 GHLA MEETS |
| 13 GHLA MEETS | 17 GDLA MEETS |
| 19 GDLA MEETS | 31 HALLOWEEN |
| 29 ALNM CONVENTION | |

**FOR LOCKSMITHS NEEDING INFORMATION ON LICENSING, CONTACT TLA PRESIDENT JIM HETCHLER AT:
PRESIDENT@TEXASLOCKSMITHS.ORG**

MEMBERSHIP

The following persons have applied for membership in the Texas Locksmiths Association.

Applicants will be listed in the Advisor for a period of 90 days to allow members the opportunity to identify any applicant that may be deemed "not suitable" for membership and allow proper notification of the Membership Chairman, Steve Morse at 512-353-8615 or email aaaakey@grandecom.net, of such applicant.

30 Days

NO APPLICANTS

60 Days

Bonnie Morse, San Marcos, TX
David Nellis, Austin, TX

90 Days

Gonzalo Alvarez, Houston, TX
Annette Johnson, Porter, TX

Texas License Verification

If you are curious as to whether an individual or company is licensed through the Department of Public Safety, it is simple to research on the DPS web site. To do so, just follow these steps:

1. Go to the Texas DPS Private Security Board Web Page at <http://www.tcps.state.tx.us>
2. On the Bottom Left, Select Search Individual or Search Company.
3. Enter Known Information
4. Press Enter, or Select Search

LockPAC Pledge Card

One for One

(One service call fee for One year)

The Texas Locksmith Association needs your help! The future of OUR industry is in our hands. If you want the laws of this state to reflect your wishes, and be passed into law in a way that benefits all locksmiths of our great state, then TLA is asking for two things of you.

1. Would you pledge one service call fee a month for one year?
2. Would you make an honest attempt to sign up a non –member. The leaders of our state must see that the TLA represents the majority.

If each one of the companies currently a member of TLA pledge the above, we would double our membership to about 1000 in a year! And provide OUR lobbyist the tools to work on our behalf. Invest in your future. The license laws are new, and will change! Let's make sure they change in our favor! Please sign up today!

I, _____ will pledge one service call fee per month for one year to support our lobbyist efforts, and I will contact one non-member and ask him to join TLA.

It's that simple! You my mail in your pledge monthly, quarterly, or yearly. Thank you in advance for being responsible with our future, together.

TLA Board of Directors.....

Company Name: _____

TLA Member Number: _____

Address: _____

City: _____, State: _____

Board Meeting Minutes

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We discussed the pricing for Bond Insurance that is currently 265.50 for 6 officers for the year, and 250.00 for 5 officers for the year. Tom Fagen will check pricing for Liability Insurance for TLA.

The next Board Meeting will be held in August 2005 in the Dallas Area.

The purchase of a new laptop for the Secretary was approved up to 1500.00. This will improve the ability to get around the database and print certificates, membership cards, etc. without it locking up.

Suggestions on Theme of 2006 Convention:

PLAYTIME or FUN TIMES

Meeting Ended @ 3:15 p.m.

Troy Maynard / TLA Secretary

Win Membership Renewal

The TLA Board of Directors, at its November meeting, approved a plan to award free membership dues quarterly to TLA members. Surely there's a catch! It's really simple, though. The *ADVISOR*, the TLA publication is soliciting member article submissions. In each quarter, the article judged as the best will be awarded a free year's renewal for its author. The presentation of the first award will take place at the TLA Convention in March. Articles should pertain to the locksmith community. Articles should be submitted (preferably by e-mail) to the Editor at the address shown inside the front cover of the *Advisor*. Should you have any questions about articles, submission, or the award, feel free to contact the Editor. Articles will be judged by the TLA Board of Directors to award the membership renewal.

SUBMISSIONS TO TEXAS LOCKSMITHS ADVISOR

**Send your Comments, Questions, Suggestions, Articles, Letters,
Tips & Tricks, News & Class/Event Information to the Editor by:**
Email to: TLA_Newsletter@hotmail.com Regular Mail to:

**Steve Sandlin
63A Summer Pl.
Huntsville, TX 77340**

Submissions for inclusion in this publication must be received by the 10th of the month prior to the publication date. E.g., Submissions for the October issue must be received by September 10.

DPS Institutes New Locksmith Amnesty Program

“Amnesty” for Late Individual Registrations

Now is the time to ensure that all of your employees performing private security duties are properly registered! Effective August 1, 2005 through October 31, 2005, late individual registration and commission applications received by the Private Security Bureau will not result in an administrative fine. You will still be required to pay the normal application and fingerprint fee on originals and the normal application fee plus the late fee on renewals.

You must submit the late original or renewal individual registration or commission application, including the Request for Amnesty form, by October 31, 2005 in order to avoid the administrative fine. After October 31, 2005, any late individual registration or commission registration received by the Private Security Bureau will result in an administrative fine.

You must use the most current version of the application forms. These forms are available on our webpage at www.txdps.state.tx.us\psb. (Forms PSB-3a or PSB-38a or PSB-17) If you have any questions concerning forms or fees, please contact the Private Security Bureau License Section at 512-424-7710.

Please be advised that this does not affect late company license applications; nor does it affect criminal violations committed by companies or individual employees.

When calculating fees, please remember that effective September 1, 2005, registration fees will increase as set out in House Bill 2303 and subscription fees will be required on original applications as well as renewals.

Visit TLA’s Website at www.texaslocksmiths.org

Auto Task Force Considers Locksmiths, Auto Makers

At a recent meeting held in conjunction with the ALOA convention in July, The National Automotive Service Task Force (NASTF) met concerning a conceptual model concerning key production and immobilizer services by locksmiths and other technicians in a roadside environment while still maintaining vehicle owner safety.

Attending the meeting were representatives from ALOA, AAA, the National Insurance Crime Bureau, and several too manufacturers. The NICB is in a partnership with both insurance agencies and the law enforcement community, and, as a partner to the plan that has been put forth, will check requests for information with a list of stolen vehicles. The committee recognized that the NICB had experience that should help establish a list of authorized and pre-approved service providers. ALOA has procedures available to insure proper identification and proof of ownership of the vehicles being serviced, as well as relationships with the NICB and tool manufacturers to help the automotive industry design and implement a working, safe system for all parties involved.

John Cabannis, the chairperson of NASTF, asked for feedback from the industry's grassroots including aftermarket technicians, locksmiths, ALOA, NICB, and the vehicle manufacturers.

Committee Co-Chair Dave Lanspeary established several of the meeting goals, including the desire to develop a census model, seeking industry feedback on the concept by November (to allow funding of the system), and the setup of clearance and release provisions for automotive security systems that will be acceptable to both industry and consumers.

Mark Saxonberg, the other co-chair of the committee, presented the concept. Locksmiths, aftermarket, and dealer technicians will all use the same registration and system use protocols.

The proposed registration process is as follows:

- 1) Individuals register with NICB, supplying a cellular telephone number and email address. The technician is then validated by the NICB, and is issued an NICB identification number with a fixed expiration time.
- 2) Technicians then register with each manufacturer, giving them their NICB ID number and email address. The manufacturer then validates the service provider through the NICB, and the NICB then supplies the manufacturer with the technicians cellular number and expiration date. The manufacturer will then create a user account for the service provider and notify them of such. Participants are encouraged to pre-register with NICB and appropriate manufacturers to prevent delays and inconvenience to their customers.

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NAISD Develops Registration Plan

From p.7

To access vehicle security systems, technicians will first use the ALOA identification procedures and record the VIN. They will then request the required information from the vehicle manufacturer through their established user account, supplying their NCIB ID number and the consumer's VIN. The manufacturer will then validate the ID number and VIN through NICB to authenticate the user and check to see if the auto has been reported as stolen. After NICB validation, the manufacturer then messages the service provider with an authorization code to access secure information through the manufacturers web site. The provider will then enter the access code and the needed information will be released.

The main goals of the presentation of the concept were preventing workarounds, keeping the costs affordable, and garnering industry support. Mr. Cabannis stated, "Insurance companies and law enforcement groups need to buy-in. If you think it's just locksmiths using these devices and information, think again." ALOA's Bill Young stated that "The model legitimizes the process. Making the system's pricing and use easier than workarounds will help." Mr. Saxonberg said that manufacturers are considering pricing service information, tool information, and security information separately and affordably. This will let those needing only security information to avoid paying for the other information. He then asked for support for the plan from those present.

Representatives from General Motors, Volvo, Ford, Nissan Toyota, and Kia were present, and indicated support in principal for the plan. Ford and Volvo indicate that they were already able to provide needed information.

"The big question was, who was going to pay for it?" was presented by NICB Vice President Dan Abbott, who indicated his organization supported the concept.

ALOA's Mr. Young replied, "People using the system should pay for it. ALOA supports the model in concept. The technology has been here, but the process before was frustrating. ALOA had been supporting the right to repair legislation until now, but is dropping its support. If it's not done right, it isn't worth doing."

AAA was asked for support by Mr. Saxonberg. The AAA representative, Kathleen Marvaso said that AAA would consider the request for a letter of support.

A deadline of October 15, 2005 was established to allow NASTF opportunity at its November meeting to establish funding and implementation procedures. NICB will work with ALOA on details of feasibility of the model. Manufacturers will discuss the concept and present to other manufacturers for the ultimate goal of their buy-in. ALOA will establish a partnership with ASA in compiling lists of their memberships, and seek member support.

2005
ASSOCIATED LOCKSMITHS
OF NEW MEXICO
CONVENTION
September 29 - October 2
Carlsbad, NM

THURSDAY

Registration

FRIDAY

Registration
Basic Transponders
Locksmithing 101
Foundational Electricity
Trade Show

SATURDAY

(P-L-07) Life Safety
Codes with ADA
Electronic Access Control Systems
Foundational CCTV
Banquet

SUNDAY

Brkfst/State Meeting
PRP Testing

*Free for the Ladies
(please RSVP)*

*Pampered Chef Booth
Scrapbooking Make and Take Workshop*

TLA BOARD MEETING
OMNI SOUTHPARK HOTEL
AUSTIN, TX.
MAY 7, 2005

Meeting called to order @ 9:05 a.m. by President Jim Hetchler

Roll call of officers:

Jim Hetchler present	Jim Ackerman present
Ed Stites absent	Bill Bybee present
John Arnold present	Tom Fagan present
Troy Maynard present	Steve Sandlin present

Welcome Guest:

Pat Titus	Roy Yetter
Butch Titus	Dianne Bybee
Glenn Koons	Angela Maynard
Steve Morse	Sue Ackerman

Previous minutes were handed out and gone over. A few things are to be revised as suggested by the Board.

Communications: The Board discussed allowing registration of business listings on the TLA website from a Public Area. We also received a letter from Charles Gibson with ALOA regarding legislation information and a check for \$6,000.00 for the legislative fund. The Board in turn will send out a letter of appreciation with The Board Members signatures.

Legislative Fund Donations:

Jim Hetchler, TLA President, \$500.00
John Arnold, TLA 2nd. V.P., \$250.00

Free TLA Membership Dues:

Jeff Yates won a free year of membership dues, For his article posted in the Advisor on Licensing cost to the one-man mobile service Locksmith.

Committee Reports: The Board went over the Assignment of Committees and all were approved.

Board of Trustees: Pat Titus had nothing to report at this time.

Bulletin: The Board was asked to approve a new version of software for the Webmaster to comply with the Editor's software. The Board approved up to \$200.00 for this purchase. The Board also discussed The Advisor distribution
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and how we can save money on the costs, which would be if more members would accept the Advisor via email.

WEB Master Report: Glenn was able to pull up a statistical report on all the activity for the Website. This was all very interesting information, such as # of hits per week, what Search Engine was used to find us, etc. We also discussed the Associate Members having an advertisement and/or a link from the TLA Website to their own site. Glenn will contact HL Flake for guidance and create a document to the Associate Members on the benefits of advertising through the TLA Website. We also discussed Board Members having a page on the Website that would allow articles to be posted by Board Members. We discussed posting the TLA Bylaws on the TLA Website, revising the names of the 1st and 2nd Vice Presidents, and the password in the Members Area.

Education Report: Ed wasn't present at the meeting, so no report was produced.

Financial Reports: The Final Convention Financials were presented by Jim Ackerman and gone over, along with an over all picture of TLA as a whole for the 2004 year.

Grievance: There was a problem with Frank Manning retrieving his IC Core kits and Cores from the Convention. The items did get returned to him finally and Jim Hetchler will follow up with a call to Mr. Manning.

Legislative Report: Jim Hetchler reported that the TLAC Committee has expanded with new members, formalizing meeting organization to have representation of a larger Geographical Area. Rules were submitted to Cliff Grumble to change the CE hours from 8 hours to 20 hours consisting of 1 hour of an Ethics Class, 3 hours of Manager Preparation, and 16 hours of General Locksmithing Education. On down the road, there will be another change to where if you are in a specific industry, you will have to have so many hours in that industry. Electronic Access Control testing will be exclusively run through TLA and ALOA. Education, in general will be at direction of the TLAC. Pocket cards now have SS #'s on them and there is a law produced in the Legislature to make that a violation of laws. Processing time is down to about 3 weeks. They are working on a DPS Press Release, which should be available to all the Associations to put out to all their local press relationships after June.

HB2243 went through the House Committee without contest. There was a representative there about a month ago from the Tow Truck Industry and stated in front of TLAC that there was absolutely no opposition to the bill. They would be able to open a vehicle if a child or animal is in emergency or imminent danger, with conjunction of towing the vehicle. The bill is now in the Senate, and expects it to go through in 2-3 weeks approved and there is no oppositions expected again. That would happen by the 2nd of
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BOARD MINUTES FROM P. 11

June and has to be cleared by the Governor's office by the 20th of June 2005. TLAC Board is going to recommend to the DPS that License #'s must be on all service vehicles with at least 2" letters and contrasting colors.

There have been 2 new people added to the Private Security Board, Stella Caldererra out of Dripping Springs and Howard Johnsen out of Dallas. An appeals process is being worked on, because right now if you have a violation within 20 years, there is no State Office of Administrative Hearings to appeal to.

TLAC has now been meeting for over a year, since Jan 04, and there have been a lot of recommendations and ideas, but none have been implemented before this year. There 3 items that are going to be taken to Cliff Grumbles and see if we can get him to approve them. Anything that TLAC does is not going to take affect until 2008. We can't implement law now, when we are coming up on 2006. Violations will be investigated by DPS and have been done so. When a locksmith is approached at this time by DPS, they will be asked to fill out an application right then, or shut down. They are not making arrests because it's a new program and this is a legislative year. Any real serious action or concerns will not be seen until the Fall, when new phone books come out, and then they are going to start cracking down on people. They have gone into shops here recently and made their presence known. When DPS goes to a specific area, they let Jim H know what area they are going to and he contacts Licensed Locksmith shops in that area to ask them who is operating in violation of the law that you know of.

Another subject that came up was a problem with building contractors. They don't have any idea what is set under the law as locksmith work and needing License. There is still a lot of work to be done to get the word out on the License laws. It will take a lot of time and money through Associations, DPS Press Releases, WebPages, and word of mouth. We want to start publishing articles in the TLA Advisor with the DPS Board of Investigation results.

The committee that now exist, Texas Locksmith Advisory Committee, will have a detailed list within a week or two, of names, address, and phone numbers of committee members to publish in the Advisor so people will know who is on the committee and who can be contacted with any questions that may need to be answered.

Membership:

Names voted on for the next 90 days. New members were voted on and approved by the Board.

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Coordination of the database: There was discussion on the flow of the membership applications and keeping up the database.

Rules & By-laws: We are out of booklets with the Rules & By-Laws. Because it is so costly and revisions need to be added, we will get all the information in document format and place them on the TLA Website. There will be a document in the membership packet instructing the new members to go to the TLA Web page. The TLA Members will be able to go online and print out the by-laws and be able to refer to whenever needed.

Public Relations Report: Reports not given due to Ed Stites not being at meeting.

Secretary's Report: Troy presented Secretary's Report. We also signed and sent GHLA a Thank you letter for the donation of 500.00 to the Legislative Fund.

Break for lunch.

2006 Convention or 2005 Locksmith Rodeo

Exhibits 2006: We are planning to have the next TLA Convention in October of 2006 in the Dallas area. John Arnold is checking on 2-3 Hotels and their charges in Dallas for the 2006 Convention. We discussed having some events at the Convention that would have been at the Locksmith Rodeo.

SCLA Advisor: In looking through this organizations Advisor, Jim Hetchler brought up maybe having some additional committees in TLA which include:

Tool Evaluation Committee to evaluate new tools

Relief/Assistance Fund Committee to help fund at a reduced interest rate, needy locksmiths.

Entertainment Committee to be in charge of entertainment

Mentoring Volunteers to help new Locksmiths coming into the industry and answer any questions they may have.

Old Business: We discussed the pricing of the booths for the Convention, which were from 450.00 to 550.00, plus 50.00 to an end cap booth.

New Business:

We discussed giving a free Associate Membership for 1 year for Vendors that bring in 1-2 non-members to join TLA. We also discussed sending a certificate of membership dated for 1 year of membership for each location in Texas in a wooden plaque for special supporters. Bill Bybee will check on the wooden plaques.

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