

OCTOBER 2010

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President's Message

Billy Garrett

In case you have not heard, the next Private Security Board meeting in Austin will be held on Friday, October 29, 2010 at 9:00 A.M. I encourage as many as can to attend. It can make a definite impact on the board if they see locksmiths throughout the room while they make decisions that will affect not only us but locksmiths across the state of Texas. I hope to see you there.

I want to take the rest of this space to talk about a phone call I received today. A fellow locksmith and former TLA board member, whom I have not heard from in a few years, called me just to thank me for my service on the board. Of course, I appreciated the call, but one thing he said got me thinking. He said no one ever called to tell him thank you. Of course, none of us serve on the board for glory, but sometimes it is nice to receive a phone call of appreciation. When was the last time you called and just said thank you to those who are working hard for the Texas Locksmiths Association.

Because of the efforts of those on this years Board of Directors and those who have served in years past, our association has been and continues to be one of the premier associations in the U.S. All you have to do is speak to locksmiths in other areas of the country, vendors who travel for trade shows, and instructors who come to teach us. They will all tell you that the TLA is known across the nation.

I don't know about you, but I am proud to be a member of the Texas Locksmiths Association. I consider it an honor to be a part of our organization. I for one, want to say thank you to everyone who has put in so much of their own personal time and effort for the association. They do it without pay, they sometimes do it with very little sleep. They should never do it without appreciation. I want to encourage every TLA member to get on the phone, write a letter, or send a card. To all current and former TLA board and committee members, I applaud you all and thank you for your service.

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1st Vice President's Report Troy Maynard

Hello Fellow TLA Members:

Well here we are again, report time. I just added another vendor to the show.... they are Monitronics, so that's one more booth. I also just sent out another email blast to vendors.

Shane Williams is working on auto vendors so I hope to see several new vendors at the show this year!!

I will be heading to Dallas to the ASIS show Oct. 12th. – 14th. Looking for more vendors, if you can make it to this show you will see everything in the security industry from access control to bulletproof doors, I can't wait to see it, this will be the first time for me going to this show.

Now for that GREAT!! Door prize I was talking about in my report last month. Lauren Hollon with the Hollon safe company has stepped up to the plate in a BIG WAY!! For me, she is donating one of her Republic RG-22 gun safe as a door prize with a new S&G Titan keypad and even shipping to the winner. I ask how much better could it get??? So, when you see Lauren at the show, please stop by her booth, say hi, and thank her for this very generous door prize. It is an approximate list price of \$1676.00 and this bad boy is 59"H x 30"W x 24"D, 690 Lbs. with a 22 gun capacity.

I personally own her RG-45 gun safe and I am very happy with mine. It's the biggest one in her line of gun safes and it's 72"H x 42"W x 27"D, 1050 Lbs. with a 45 gun capacity.

I would still like your input if there's a vendor you would like to see at the show, shoot me an email with their name to 1st@TexasLocksmiths.Org and we will do everything we can to try and get them there.

As of today, we are up to 41 booths, below is a list of the vendors we have to date:

IDN-ACME, LSDA, CLARK SECURITY, GENERAL LOCK, HANS JOHNSEN, USCAN, H.L. FLAKE, CAL ROYAL, ADI, LUCKY LINE PRODUCTS, HATA, ROFU, SUMMIT SECURITY SALES, BIANCHI USA, HOLLON SAFE COMPANY, FARM N' HOME INSURANCE, Allstate Insurance Co., Keyless Ride, Southwest Architectural Sales, Inc., H & L Simon (Jet), MONI-TRONICS

GHLA President Report Don Hiser

We have a lot of education in the Houston area between now and the end of the year. I hope some of you will come around and take advantage of what we are offering.

There are several things going on over the next few months as far as education. ROFU will be at the November general meeting to give us a basic (low voltage) electrical wiring class. 2 Hours CEU's FREE. All you have to do is show up at 7:00pm and stay until the end of the meeting. What could be easier?! We also have an access control class scheduled for October 30, 2010 and a Marks USA electronic certification class on November 13, 2010 and I have classes tentatively set for February and March.

Our elections are right around the corner and we need to start thinking of who we want to represent us next year. Remember the association is only as good as we make it. If you are interested in running for any of the board positions contact one of the current board members. You never know what you can do till you try.

I invite all TLA members to come and join us at the next GHLA general meeting on Tuesday, November 09, 2010

Secretary's Report Mark Dawson

It's time to register for the 46th Annual TLA Convention & Security Expo!

Hello Security Professionals:

You have at your fingertips the all important TLA Convention Registration sheet. It can be found in the TLA Advisor, on our website and in the convention booklet. I would like to reinforce the need for everyone to register early. Registering early not only saves you money (\$\$\$) but it also commits the class you are choosing from being cut out of the schedule. At day 1 of last year's classes we had enough requests and students to hold each one, but lack of early commitment forced some very good classes to be cancelled. Your commitment to attend classes and the security expo is the most important decision you can make toward your growth of professional knowledge and understanding of our industry.

Please read the registration carefully and fill it out completely. Make sure your TLA# is on the form. If you are a member of another association but not TLA you must identify the affiliation and include your member number of that organization. Please provide a legible and accurate phone number to reach you in the evening hours in case I have any questions concerning your registration.

Like last year you can pay your dues with the member renewal form or the convention reg. sheet. All mailings must be sent to the TLA P.O. Box in Austin. All e-mailed registrations should be sent to sec@texaslocksmiths.org and all faxed ones should be sent to 281-292-0911. I will try to verify receipt of each registration and will be processing forms within 48 hours. We prefer your check for registration payment but also accept Visa, Master Card, American Express and Discover. We will not be processing any PAY PAL transactions this year.

Don't forget your room reservations. The rates for The Westchase Marriott are reasonable. The daily event schedule is full, so why not go up to your room for rest rather than commuting to and from the hotel. Don't waste time waiting in line, please register early.



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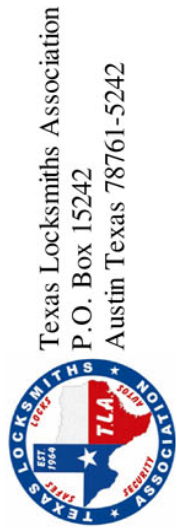
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Dear TLA Member,

Thank you for your continued support of the Texas Locksmith Association over the years. Below is an itemized statement of the dues for this year as well as a request for donation to support your legislative fund and the Advisor.
Legislative Fund:

Help TLA fight for the rights of the industry!! Your contribution will go directly to the legislative fund which pays for Texas Locksmiths Association Lobbyist. In addition to your contribution the top ten contributors will be recognized on the TLA web site, the Advisor, you will also receive a certificate and be recognized by name at the next annual meeting.

Advisor:

Due to rising costs in printing and mail we need your help with a voluntary donation to offset these costs. We are requesting a minimum donation of ten dollars per member who wishes to receive the Advisor by mail or help TLA go green and provide us with your e-mail address.

E-Mail Address: _____

If you have any questions, concerns or suggestions please feel free to contact Nick Heath at membership@texaslocksmiths.org.

2011 Membership Dues	\$95.00
Minimum Dues for 2011:	\$95.00
2011 Legislative Fund Contributions:	\$ _____
2011 Advisor Contribution:	\$ _____
Total Dues & Contributions for 2011:	\$ _____

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LASA President Report Bonnie Brown Morse

LASA continues to provide the opportunity for area locksmiths to come together to share information and create professional relationships. ETHICS (1-hr CEU) offered Thursday October 13, 2011 in San Antonio, Texas (pre-registration contact Wanda Robbins (210-923-4381)

2011 will be the **50th Anniversary** of the **LOCKSMITH ASSOCIATION OF SAN ANTONIO**. If you or your family were every a member of LASA and would like information about the reunion/celebration week-end please contact:

Bonnie Brown Morse (512-353-8615; bonniemorse@grandecom.net) or Wanda Robbins (210-923-4381; wandajrobbins@sbcglobal.net).

EDUCATION 2011~ several dates have been selected to provide CEU education for locksmith's in the San Antonio/Austin area. In San Marcos, Texas these dates have been reserved:

Sat, Feb 19, 2011	9am-4pm (6-hr CEU)	State Rules & Regs, Ethics ??
Sat, April 23, 2011	9am-4pm (6-hr CEU)	to-be-announced
Sat, June 18, 2011	9am-4pm (6-hr CEU)	to-be-announced
Sat, Sep 17, 2011	9am-4pm (6-hr CEU)	to-be-announced
Sat, Nov 19, 2011	9am-4pm (6-hr CEU)	to-be-announced

The 2011 Officers will be elected November 11, 2010 and detail EDUCATION 2011 information will be available sometime following this election. We expect to continue to provide CEU education at some of our regular monthly meetings which are in San Antonio, Texas with topics and cost to be announced. The dates for these meetings are:

Thurs, Feb 10, 2011	Thurs, July 14, 2011
Thurs, March 10, 2011	Thurs, Aug 11, 2011
Thurs, April 14, 2011	Thurs, Sep 8, 2011
Thurs, May 12, 2011	Thurs, Oct 13, 2011
Thurs, June 9, 2011	Thurs, Nov 10, 2011

A Word from the Editor

John C. Helweg

I just got back from the Texas Burglar & Fire Alarm Association 2010 convention in Galveston at the Tremont House. Kinky Freidman was our guest speaker. It was our biggest and best attended yet. The Tremont House renovations after the hurricanes were well done. As a locksmith I appreciated the custom made keys (not your typical card keys) & mortise locks. The door handles and deadbolt thumb turn were also custom and antique looking. The vendor fair was awesome. There was lots to see.

Anyway the reason I mention the TBFAA convention was because we had a number of good classes like our Code & Administrative Updates and HR What You Don't Know Can Hurt You. Assistant Director Bowie also held a class on the upcoming legislative session and upcoming changes for alarm companies and locksmiths. I don't have enough space to list all the changes on the docket, but one big factor was discussed... Our November elections.

Honestly I don't care what political affiliation you subscribe to, but you can bet that **if you don't vote, you are the single greatest cause of what Kinky calls our "wussification."** Your lack of interest and indifference to being involved in the associations and the legislative process of our government is why we are in the predicament we're in. The very second we stopped being involved and stopped giving a crap was when we got stuck with the idiocracy we call our government. I don't know what it's going to take to motivate you guys to get your head out of your butt and participate, but we need to figure it out. A dozen people having to do all the work for our industry is ridiculous.

Governor Perry has been good for our industries and you need to consider what is more important to you, your political affiliation or your business?

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Republic RG-22 with the new S&G Titan keypad
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When asked, Lauren Hollon didn't hesitate to offer this safe for TLA's final door prize. The lucky winner will have this safe shipped to their business at the expense of Hollon Safe Company. That commitment demonstrates the kind of vendor support we hope to continue to cultivate with our other vendors.

Lauren Hollon is the National Sales Manager for Hollon Safe Company. They are a family owned and operated business that pride themselves on their customer service. If you have any questions please feel free to contact Lauren Hollon directly at 888-455-2337 or send her an [email](#). She would be delighted to hear from you with any questions regarding their products or about getting set up as a dealer. Their web site is quite interesting and it appears they really protect their dealer network.

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Pictures are representation of prizes only, actual prize may vary.



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